

## FANNIE MAE HOME READY PROGRAM

PRIMARY RESIDENCE – PURCHASE & RATE/TERM REFINANCE			
Property Type	Max. LTV	Max. CLTV/HCLTV	Min. Credit Score
1 Unit	97% <sup>(1)</sup>	105%/97% <sup>(2)</sup>	620
2 Units	85%	85%	620
3-4 Units	75%	75%	620

(1) The LTV/CLTV is limited to 95% on rate/term refinances of High Balance and loans with a non-occupant borrower.  
 (2) Traditional subordinate financing is limited to 97% CLTV. Maximum CLTV allowed up to 105% for purchase transactions when using an approved community second program with a fixed rate.

Program Details	Program Guideline
Age of Documents	<ul style="list-style-type: none"> <li>For new and existing construction, credit documents must be no more than 4 months old on the date the note is signed, including credit reports and employment, income and asset documents.</li> <li>Preliminary Title Policies must be no more than 180 days old on the date the note is signed.</li> </ul>
Amortization Type	<ul style="list-style-type: none"> <li>Fixed Rate</li> </ul>
AUS	<ul style="list-style-type: none"> <li>Desktop Underwriter with "Approve/Eligible" Findings is required</li> <li>Manual UW is not permitted</li> </ul>
Assets	<p>Acceptable Assets</p> <ul style="list-style-type: none"> <li>Personal gifts, gifts or grants from a qualified entity, employer assistance</li> <li>Community Seconds</li> <li>Minimum borrower contribution from own funds MUST be met before other acceptable sources of funds are permitted</li> <li>Cash-on-Hand               <ul style="list-style-type: none"> <li>Cash on hand is an acceptable source of funds for the borrower's down payment and/or funds for closing costs and/or prepaid items on purchase transactions of 1-unit properties.</li> <li>The borrower customarily uses cash for expenses, and the amount of funds saved is consistent with the borrower's previous payment practices.</li> <li>Funds for the down payment and closing costs must exist in a financial institution account or an acceptable escrow account. Funds must be on deposit at the time of application, or no less than 30 days prior to closing.</li> <li>The cash on hand is not borrowed and could have been saved by the Borrower.</li> </ul> </li> </ul>

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	<ul style="list-style-type: none"> <li>- The credit report does not show more than three Tradelines for the Borrower.</li> <li>- The updated credit report and other verifications should indicate limited or no use of credit and limited or no depository relationship between the borrower and a financial institution.</li> </ul> <ul style="list-style-type: none"> <li>▪ Sweat equity is allowed, if the following conditions are met: The mortgage is originated under a specific lending program. The lending program is managed by a strong, experienced nonprofit organization. When sweat equity is accepted toward the down payment, the borrower must contribute at least 3% from his or her own funds. For one-unit properties, a minimum down payment of 5% is required – 2% sweat equity and maximum LTV ratio of 95%. For two to four-unit properties, refer to the table above.</li> <li>▪ Borrower Contribution           <table border="1" data-bbox="570 877 1442 1081"> <thead> <tr> <th>Number of Units</th> <th>Min. Borrower Contribution</th> <th>Min. Down Payment Requirement</th> </tr> </thead> <tbody> <tr> <td>1 <sup>(1)</sup></td> <td>None</td> <td>3% <sup>(2)</sup></td> </tr> <tr> <td>2</td> <td>3%</td> <td>15%</td> </tr> <tr> <td>3-4</td> <td>3%</td> <td>25%</td> </tr> </tbody> </table> <ul style="list-style-type: none"> <li>(1) A minimum 3% borrower contribution and minimum down payment of 5% is required if sweat equity is being used toward the down payment for one-unit HomeReady purchase transactions. Refer to the Sweat Equity section for additional requirements.</li> <li>(2) A 3% down payment is permitted for certain purchase transactions.</li> </ul> </li> </ul>	Number of Units	Min. Borrower Contribution	Min. Down Payment Requirement	1 <sup>(1)</sup>	None	3% <sup>(2)</sup>	2	3%	15%	3-4	3%	25%
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Borrower Eligibility	<ul style="list-style-type: none"> <li>▪ U.S. citizens</li> <li>▪ Permanent resident aliens, with proof of lawful permanent residence</li> <li>▪ Nonpermanent resident alien immigrants with proof of lawful residence</li> <li>▪ Non-occupant borrowers permitted to maximum 95% LTV/CLTV/HCLTV in DU - Income is considered as part of qualifying income and subject to income limits</li> </ul>												
Credit	<ul style="list-style-type: none"> <li>▪ All borrowers may have no credit score. Fannie Mae and DU requirements must be met.</li> <li>▪ A maximum of one credit bureau may be frozen with a DU accept. If the credit must be un-frozen, borrowers must unfreeze all bureaus, and the DU rerun with the updated credit.</li> <li>▪ LTV/CLTV/HCLTV &gt; 95% require at least one borrower to have at least one credit score.</li> </ul>												
Employment/Income Verification	<ul style="list-style-type: none"> <li>▪ Per DU</li> </ul>												
FICO/Credit Score	<ul style="list-style-type: none"> <li>▪ Conforming loan amounts: A borrower with no FICO is allowed with non-traditional credit on DU approve/eligible loans per Fannie Mae</li> </ul>												

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	<p>guidelines.</p> <ul style="list-style-type: none"> <li>▪ High Balance loan amounts: 620 regardless of AUS findings.</li> </ul>
<p>Home-buyer Education and Counseling</p>	<ul style="list-style-type: none"> <li>▪ At least one borrower on each HomeReady purchase mortgage must do one of the following:           <ul style="list-style-type: none"> <li>- Complete the Framework homeownership education course (\$75 fee paid by the borrower to Framework) prior to closing, <a href="https://homeready.frameworkhomeownership.org/">https://homeready.frameworkhomeownership.org/</a>; or</li> <li>- Complete a homeownership education course required by a Community Seconds or Down Payment Assistance Program that is provided by a HUD-approved agency prior to closing, if the HomeReady loan involves a Community Seconds or down payment assistance program; or</li> <li>- Receive housing advising from a HUD-approved nonprofit housing counseling agency (as evidenced by a signed Certificate of Completion of Pre-purchase Housing Counseling (Form 1017)) prior to the borrower signing a purchase contract.</li> </ul> </li> <li>▪ Lenders may choose to provide a credit against closing costs for the \$75 Framework fee in accordance with Selling Guide section B3-4.1-02 (Lender Incentives for Borrowers).</li> <li>▪ Homeownership education certificate or Form 1017 must be retained in the mortgage file.</li> </ul>
<p>Income</p>	<p><b>BORROWER INCOME LIMITS AND CALCULATIONS</b></p> <ul style="list-style-type: none"> <li>▪ In determining whether a mortgage is eligible under the borrower income limits, the income from all of the borrowers who will be listed on the mortgage note must be counted, to the extent that the income is considered in evaluating creditworthiness for the mortgage loan.</li> <li>▪ The same methodology used in determining income eligibility for HomeReady must be used in reporting "Monthly Income" on the 1008.</li> <li>▪ Eligibility for a HomeReady loan compares the borrower's income to the applicable area median income (AMI) for the property's location.</li> <li>▪ The AMIs used to determine borrower income eligibility are provided to Fannie Mae by its regulator, the Federal Housing Finance Agency (FHFA). For determining eligibility, the AMIs on Fannie Mae's website must be used, not anyone else's published versions (such as AMIs posted on huduser.org).</li> <li>▪ The Area Median Incomes (AMIs) used by Fannie Mae are available on Fannie Mae's website.</li> <li>▪ DU will issue a message when the total qualifying income entered in DU appears to be within the AMI limits and/or the property is located within the geographic areas outlined below indicating that the loan may be eligible as a HomeReady mortgage loan.</li> <li>▪ Income may not exceed 100% of the annual HUD AMI for the property's location, except:</li> </ul>

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- There is not an income limit for properties located in a low-income census tract (median tract income no greater than 80% AMI).

### NON-BORROWER HOUSEHOLD INCOME

- Non-borrower household income is not required to be included for income limitation purposes
- Income from a non-borrower household occupant is permitted as a compensating factor in DU to allow a DTI ratio greater than 45% up to 50%. This income is not considered qualifying income and is not included in the DTI calculation.
  - Non-borrower household income must be documented in accordance with standard guidelines based on income type
  - There must be a signed statement of the intent for non-borrower to reside with the borrower for a minimum of 12 months (or continue to reside with the borrower for rate/term refinance transactions.)
  - The non-borrower's income must be at least 30% of the total monthly qualifying income being used by the borrower. See Fannie Mae 1019 HomeReady Non-Borrower Income Worksheet.
  - If income of more than one non-borrower is used, together they must be at least 30% of the total monthly qualifying income being used by the borrower. All contributors must provide income documentation as indicated above and execute Fannie Mae 1019 HomeReady Non-Borrower Income Worksheet.

### RENTAL INCOME FROM THE SUBJECT PROPERTY

- Rental income is an acceptable source of qualifying income in the following instances:
  - One-unit principal residence with an accessory unit.
  - Two-to four-unit principal residence properties

### BOARDER INCOME

- The rental payments that any borrower receives from one or more individuals who reside with the borrower (but who are not obligated on the mortgage debt and may or may not be related to the borrower) may be considered as acceptable stable income when qualifying for a one-family property, in an amount of up to 30% of the total gross income that is used to qualify the borrower for the mortgage if:
  - The individual(s) has lived with (and paid rent to) the borrower for the last 12 months.
  - The boarder can provide appropriate documentation to demonstrate a history of shared residency (such as a copy of a driver's license, bill, bank statement, etc., that shows the boarder's address as being the same as the borrower's address).
  - The boarder can demonstrate (such as copies of canceled checks) the payment of rental payments to the borrower for the last 12 months. Payment of rent by the boarder directly to a third party is not acceptable.

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Ineligible	<ul style="list-style-type: none"> <li>▪ Texas (a)(6) transactions – The loan is not eligible for a refinance under this program if the Borrower receives any cash back at closing (even as little as \$1).</li> <li>▪ HomeStyle Renovation</li> </ul>																				
Interest Party Contribution	<ul style="list-style-type: none"> <li>▪ Up to 75%LTV: 9%</li> <li>▪ 75.01%-90%: 6%</li> <li>▪ 90.01-97%: 3%</li> </ul>																				
Lien Position	<ul style="list-style-type: none"> <li>▪ First</li> </ul>																				
Maximum Loan Amount	<ul style="list-style-type: none"> <li>▪ FHFA Loan Limits</li> </ul>																				
Minimum Loan Amount	<ul style="list-style-type: none"> <li>▪ \$25,000</li> </ul>																				
Mortgage Insurance	<ul style="list-style-type: none"> <li>▪ Mortgage Insurance is required if the LTV exceeds 80%. Refer to the below coverage amounts.</li> <li>▪ Borrower paid and lender paid mortgage insurance is allowed.</li> <li>▪ Financed borrower-purchased mortgage insurance is allowed for one-unit properties only.</li> <li>▪ Minimum insurance coverage levels with an LLPA are not allowed.</li> </ul> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th colspan="5" style="text-align: center;">Mortgage Insurance Coverage Requirements</th> </tr> <tr> <th style="text-align: left;">Term</th> <th style="text-align: center;">80.01-85.00%</th> <th style="text-align: center;">85.01-90.00%</th> <th style="text-align: center;">90.01-95.00%</th> <th style="text-align: center;">95.01-97.00%</th> </tr> </thead> <tbody> <tr> <td style="text-align: left;">≤20 years</td> <td style="text-align: center;">6%</td> <td style="text-align: center;">12%</td> <td style="text-align: center;">25%</td> <td style="text-align: center;">25%</td> </tr> <tr> <td style="text-align: left;">&gt;20 years</td> <td style="text-align: center;">12%</td> <td style="text-align: center;">25%</td> <td style="text-align: center;">25%</td> <td style="text-align: center;">25%</td> </tr> </tbody> </table>	Mortgage Insurance Coverage Requirements					Term	80.01-85.00%	85.01-90.00%	90.01-95.00%	95.01-97.00%	≤20 years	6%	12%	25%	25%	>20 years	12%	25%	25%	25%
Mortgage Insurance Coverage Requirements																					
Term	80.01-85.00%	85.01-90.00%	90.01-95.00%	95.01-97.00%																	
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Number of Financed Properties	<ul style="list-style-type: none"> <li>▪ The borrower may have an ownership in any other residential dwelling at the time of loan closing.</li> <li>▪ A manufactured home, regardless of the type of land ownership, is considered a residential dwelling for this purpose.</li> <li>▪ Ownership in a timeshare, either as a deeded interest or a right-to-use arrangement, is not considered ownership in a residential dwelling for HomeReady purposes due to the very limited (typically one or two weeks per year) access to the unit.</li> </ul>																				
Occupancy	<ul style="list-style-type: none"> <li>▪ Primary Residence</li> </ul>																				
Property Types	<ul style="list-style-type: none"> <li>▪ Single Family (Detached, Attached)</li> <li>▪ PUD (Detached, Attached)</li> <li>▪ Condominium – Warrantable (Detached, Attached)</li> <li>▪ Modular Home</li> <li>▪ 2-4 Units</li> </ul>																				
Program Code	<ul style="list-style-type: none"> <li>▪ EFCH30, EFCH15 (Refer to Rate Sheet Page 2)</li> </ul>																				

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Ratio	<ul style="list-style-type: none"> <li>As determined by DU</li> </ul>
Qualifying Rate	<ul style="list-style-type: none"> <li>Note Rate</li> </ul>
Reserves	<ul style="list-style-type: none"> <li>DU will determine the reserve requirement. Reserves may come from a gift.</li> </ul>
Subordinate Financing	<ul style="list-style-type: none"> <li>Standard secondary financing: Maximum CLTV/HCLTV is the same as LTV in the matrix at the beginning.</li> <li>Community Second secondary financing: Maximum CLTV is 105%. - More than one Community Second is allowed.</li> </ul>